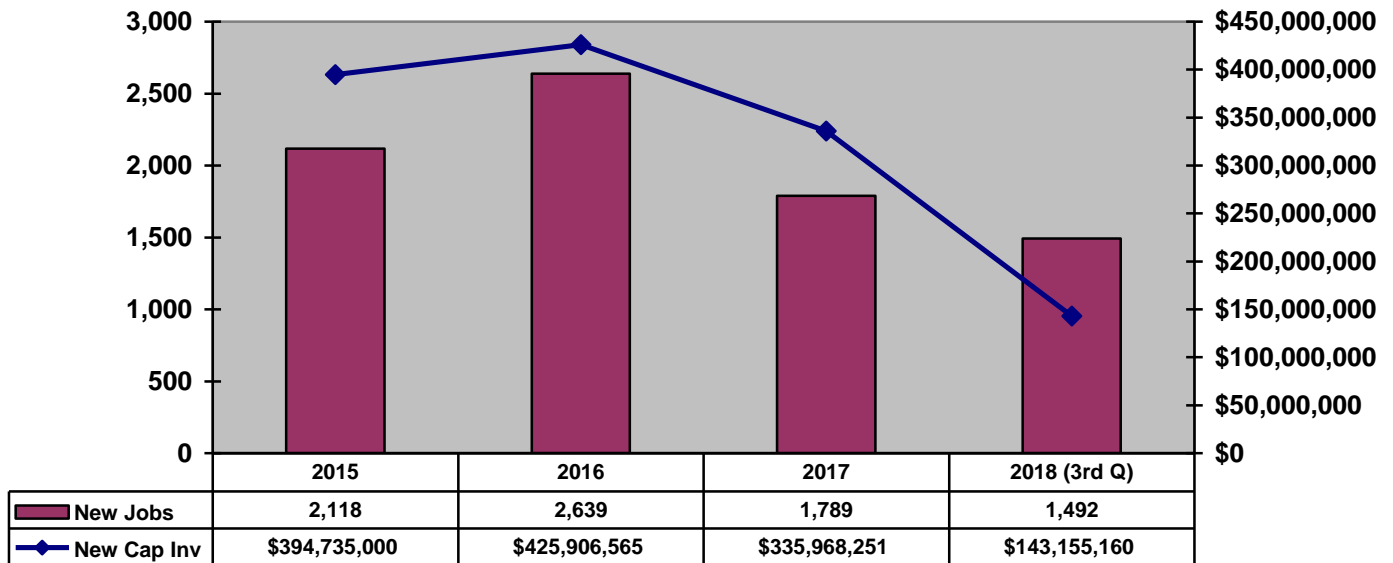


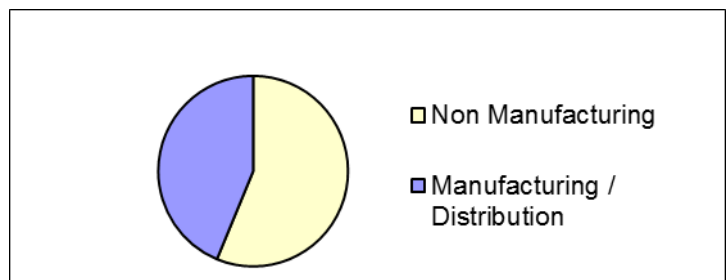
Announced New Job Creation and Capital Investment 2015 to 3rd Quarter 2018

Source: GADC

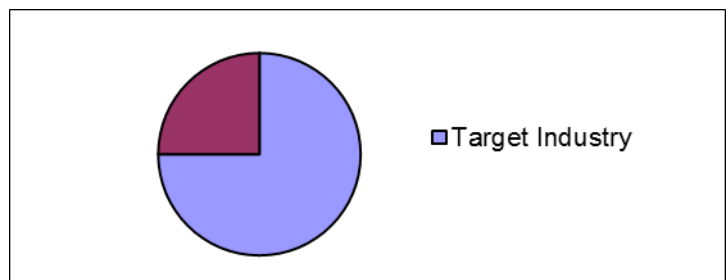


2018 Success by Type

Non Manufacturing	9
Manufacturing / Distribution	7
Total	16

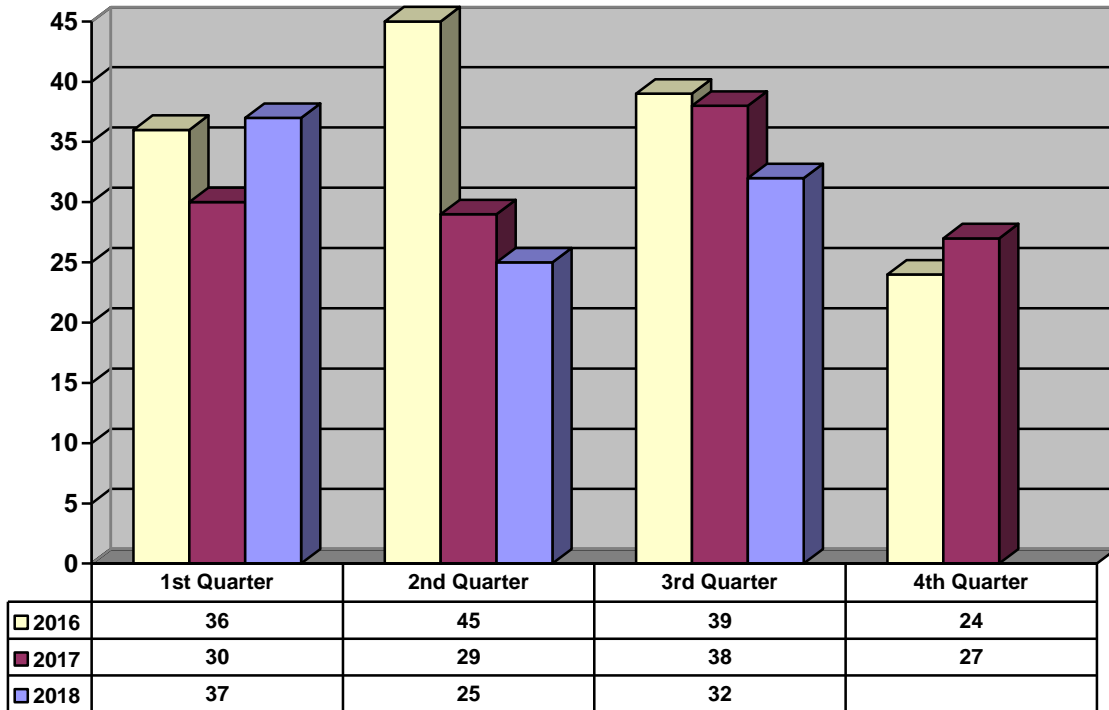


Target Industry	12
Non Target Industry	4
Total	16



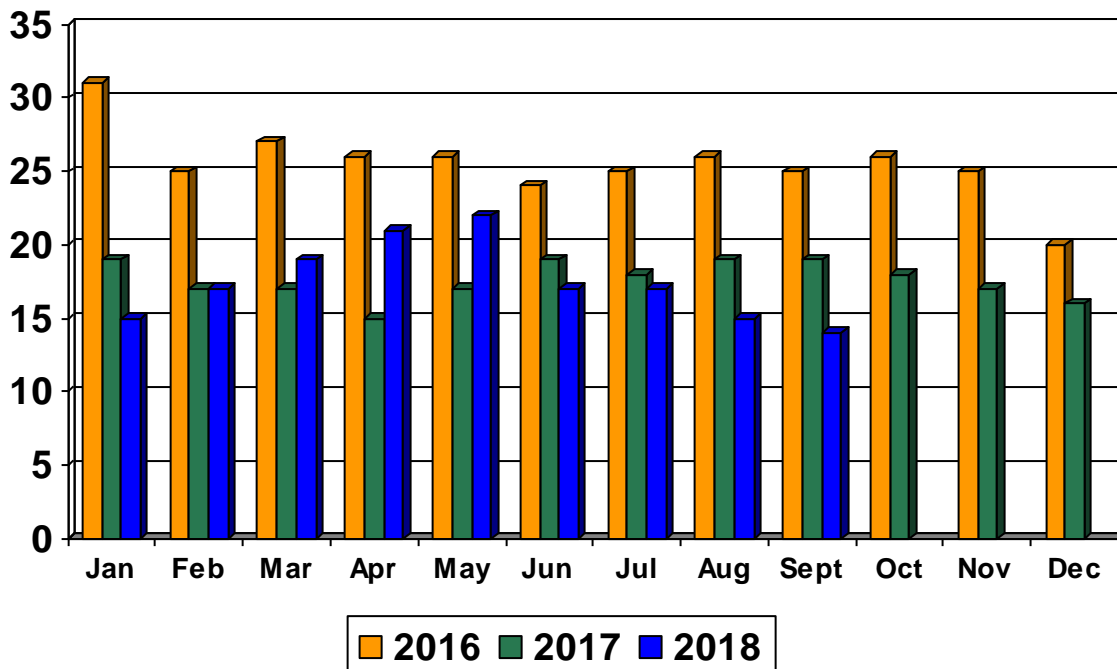
**GADC New Contacts
 2016 to 3rd Quarter 2018**

Source: GADC



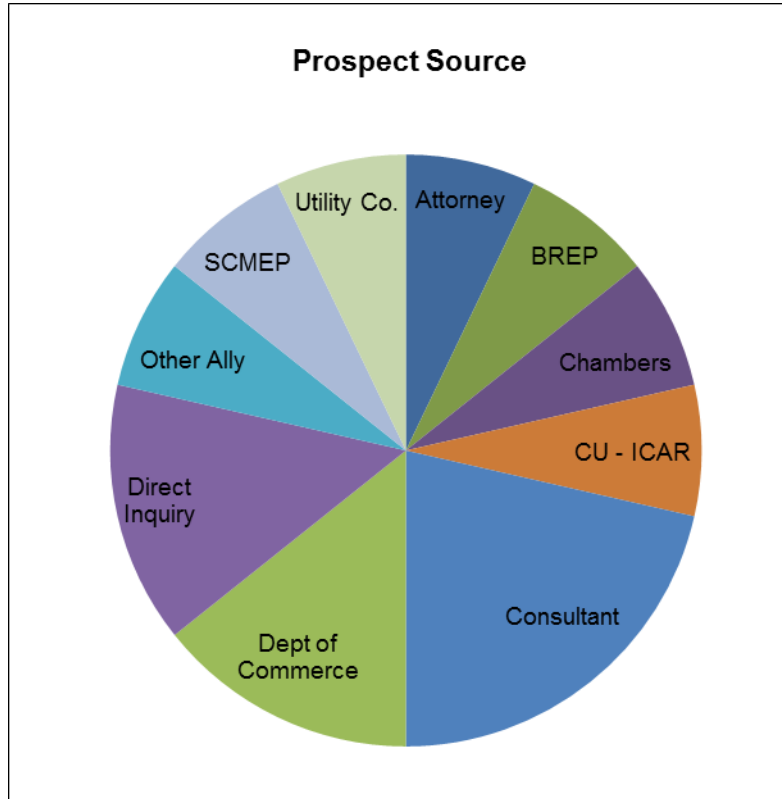
**GADC Prospect Activity
 2016 to 2nd Quarter 2018**

Source: GADC



**GADC Project Source
 September 2018**

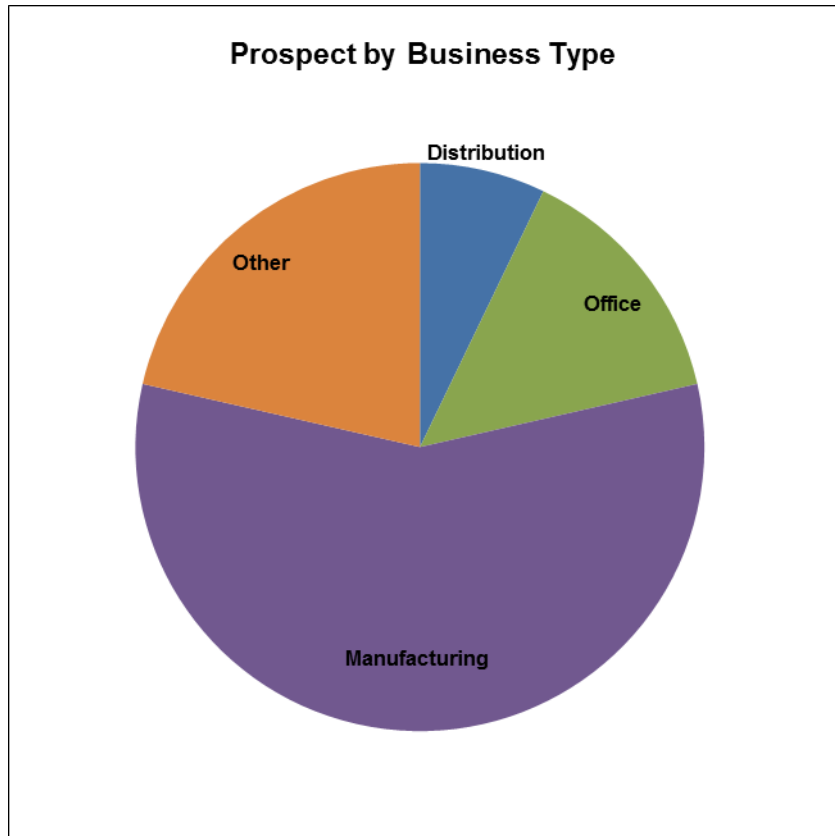
Source: GADC



Prospect Source	No.	Pct.
Attorney	1	7%
BREP	1	7%
Chambers	1	7%
CU - ICAR	1	7%
Consultant	3	21%
Dept of Commerce	2	14%
Direct Inquiry	2	14%
Other Ally	1	7%
SCMEP	1	7%
Utility Co.	1	7%
Total	14	100

**GADC Prospects by Business Type
 September 2018**

Source: GADC



Prospect Business Type	No.
Distribution	1
Headquarters	0
Office	2
Manufacturing	8
R & D facility	0
Other	3
Unknown	0
Total	14